

Marcus Ray Majors, Jr.

9305 Highway 105
Melville, Louisiana 71353
Home: 337-566-8831
Office: 800-257-9771

PERSONAL

- Marcus Ray Majors, Jr.
- Born May 08, 1959, in Opelousas, St. Landry Parish, Louisiana
- Resides in Melville, Louisiana, since birth
- Married to Virginia Travis Majors since June 1982
- Four children: Andrea, Anthony, Naomi, Nathaniel

EDUCATION

- High School Diploma, Melville High School (1976)
- Baccalaureate of Science, Microbiology, University of Southwestern Louisiana (1981)
- Graduate Studies, Advanced Microbiology, Louisiana State University (1983-1984)
- Completed "Basic Firemanship", Louisiana State University
- Completed "Leadership for Volunteer Fire Department", Louisiana State University
- Completed Business Law Class (Undergraduate), Louisiana State University
- Completed Ambulance Service Management Certification, Fitch and Associates, American Ambulance Association
- Completed Mini Master of International Management, University of St. Thomas, Minneapolis
- Attended annual workshops, Employers and Workers Compensation, Louisiana Department of Labor
- Attended annual EMS Conferences, American Ambulance Association and National Registry of EMT's

EMPLOYMENT

- **EMT-Paramedic** Acadian Ambulance Service, 1977-1982
- **EMT-Paramedic** Emergency Medical Service Department, East Baton Rouge, Louisiana, 1982-1987
- **Operations Manager** Southern Med-cab, Inc., 1986-1987
- **President, CEO** Med Express, Inc., 1987-1994
Owner/President and General Manager of large statewide Para-transit company. Developed electronic scheduling and billing capabilities that was later utilized industry wide in Louisiana. Expanded business into 59 Louisiana Parishes, 360 vehicles, 600-700 transports daily, 14% of all medical transportation in Title XIX Medicaid Program. Directed organization that for the last three years was largest provider of this service, more than twice as large as the second largest provider

of transportation. Developed broad management staff, nearly 400 employees and responsible for \$7.4 million budget.

- **President, CEO Med Express Ambulance Service, Inc. 1992-Present**
Owner/President and General Manager of Med Express Ambulance Service. Initially a non-emergency ambulance service in Rapides Parish, immediately directed expansion to several parishes as primary care advanced life support provider. Introduced advance life support ambulance service in Grant, LaSalle, and Winn Parishes in Central Louisiana. Directed corporate and personnel mandates that resulted in Med Express Ambulance Service, Inc., to be the first to include pulse oximeters and external pacing cardiac monitors as standard ambulance equipment and minimum training requirements for all paramedics to include Pediatric Advance Life Support Certification and Pre-hospital Trauma Life Support Certification. Designed and developed the "VIP Enrollment Program", a free ambulance service discount program. Directed expansion into Adams County, Mississippi and Calcasieu Parish. (July 1998 statistics: 10 Louisiana Parishes, 1 Mississippi County, 35 ambulances, 4 wheelchair vans, 4 primary response units, 1 helicopter, 194 employees, 4500 ambulance request/month, \$10.5 million/year budget) Developed Operations and Business Management teams. Personal responsibilities include compliance monitoring, quality assurance, market analysis, utilization reviews, and managing budget.
- **President, CEO Spectrum Products and Technologies, Inc 2003-Present**
Founded and developed as a premier direct and internet sales of medical devices, medical supplies, and durable medical equipment
- **President, CEO Cenla Professional Development, LLC 2003-Present**
Created to provide professional development programs for the EMS, Fire, and Public Safety industry in the Central Louisiana Region
- **President, CEO MedStaff, Inc, 2004-Present**
Professional staffing for industry and the US Department of Defense where unique solutions for medical staffing and services are required

Relevant Interests & Activities

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- Licensed, Louisiana Emergency Medical Technician-Paramedic
- Licensed, National Registry of EMTS-Paramedic
- Member, Louisiana Ambulance Association
- Member, Mercy Medical Network Steering Committee, UPCI Foreign Missions
- Member, National Association of Emergency Medical Technicians
- Member, Louisiana Rural Hospital Association
- Member, Melville Volunteer Fire Department
- Board of Directors, Compassion Services International
- Supporting Partner, Caribbean Emergency Response Disaster Agency
- Member, DERA, Disaster and Preparedness Emergency Response Association

Past Relevant Interests and Responsibilities

- Secretary and President, Charter Member, Louisiana Rural Ambulance Alliance
- President, Apostolic Medical Society, Inc
- Member, Lafayette Vo-Tech EMS Advisory Committee
- Instructor, American Heart Association CPR
- Instructor, National Safety Council, Defense Driving
- Instructor, Passenger Assistance Techniques
- Instructor, Pre-Hospital Trauma Life Support

- Medical Officer, Melville Volunteer Fire Department
- Instructor, Quality Control, Bureau of EMS Testing Sites
- Instructor, Emergency Medical Technicians
- Member, Governors Task Force for Rural Transportation
- Member, EMS Evaluator/Tester, National Registry of EMT's

Current Certifications

- National Registry of Emergency Medical Technicians-Paramedic
- State of Louisiana Certification of EMTs-Paramedic
- Advanced Cardiac Life Support
- Pre-hospital Trauma Life Support
- Neonatal Advanced Life Support